



Idaho Association of
Commerce & Industry

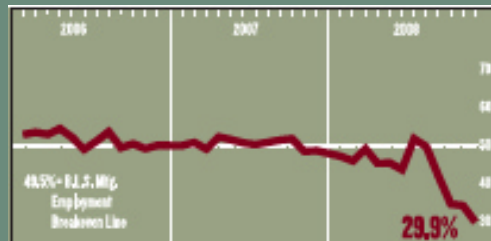
The Voice of Business in Idaho®

Joint Legislative Economic and Revenue Assessment Committee

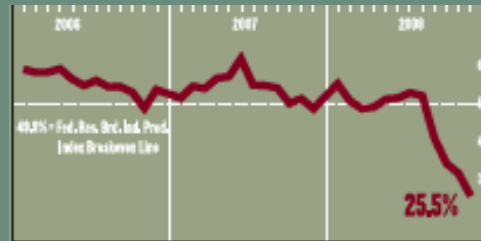
*Manufacturing
January, 2009*

Presented by Alex LaBeau, President
Idaho Association of Commerce & Industry

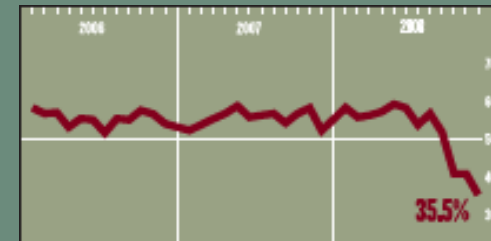
Employment



Production



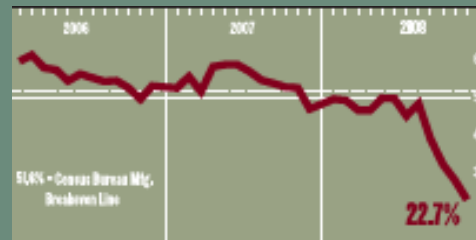
Export Orders



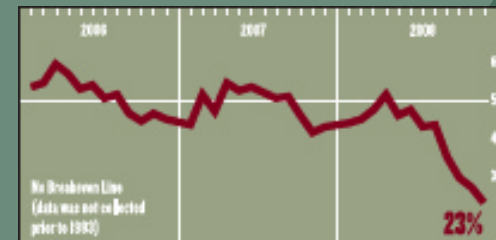
Prices



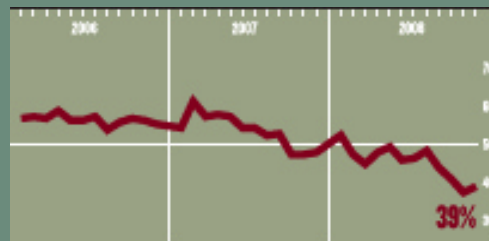
New Orders



Backlog of Orders

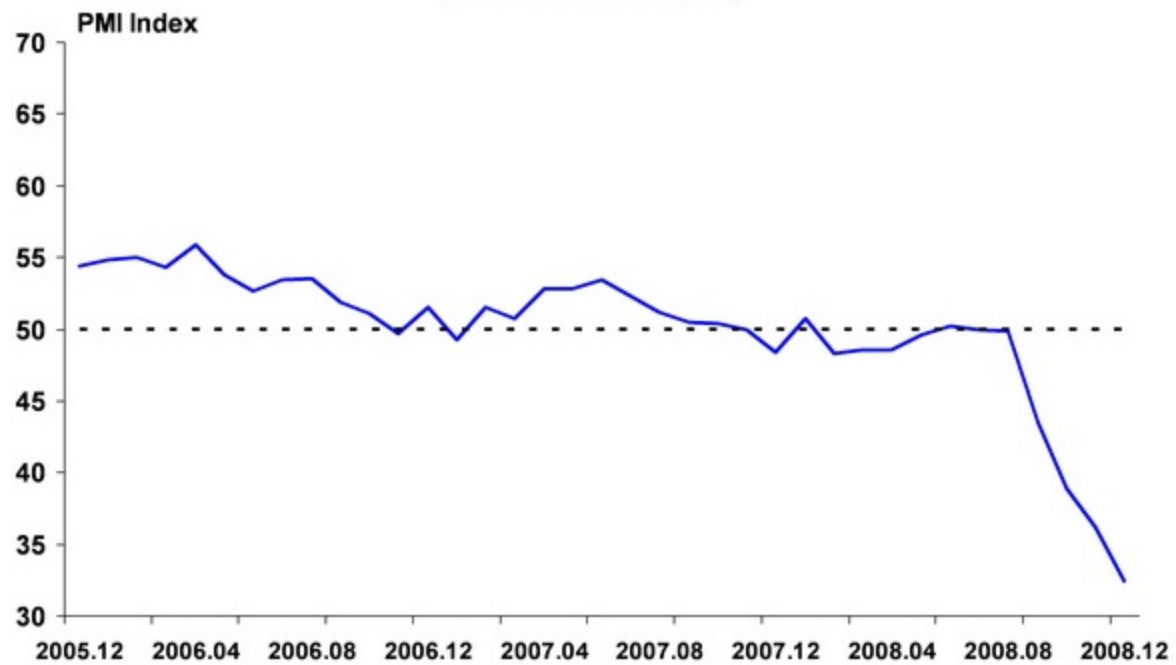


Materials Imported

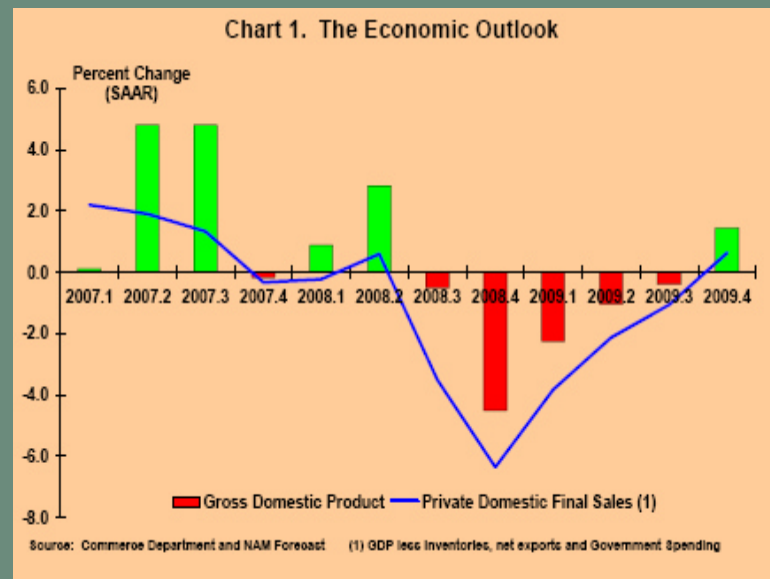


Source: Institute for Supply Management
Report on Business®

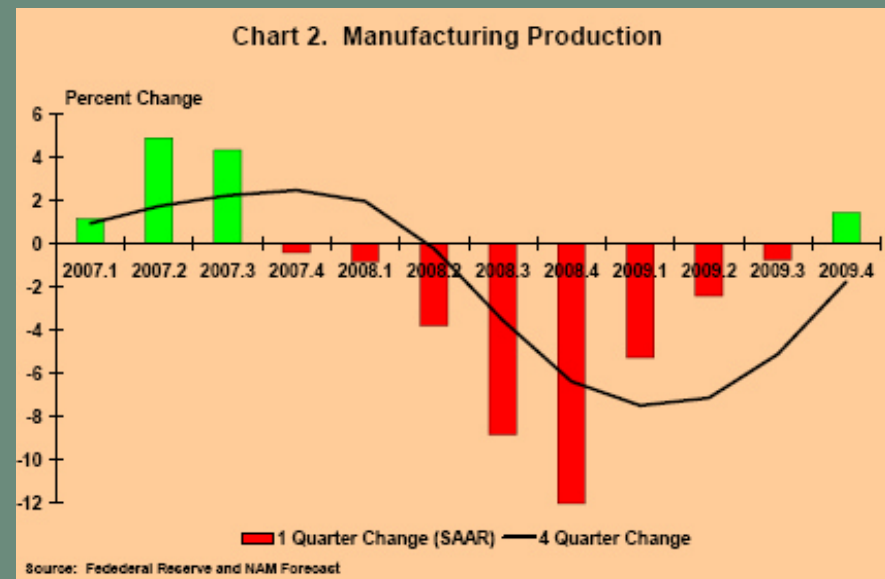
ISM's Manufacturing Purchasing Managers Index (Dec. 2005 to Dec. 2008)



Source: Institute for Supply Management

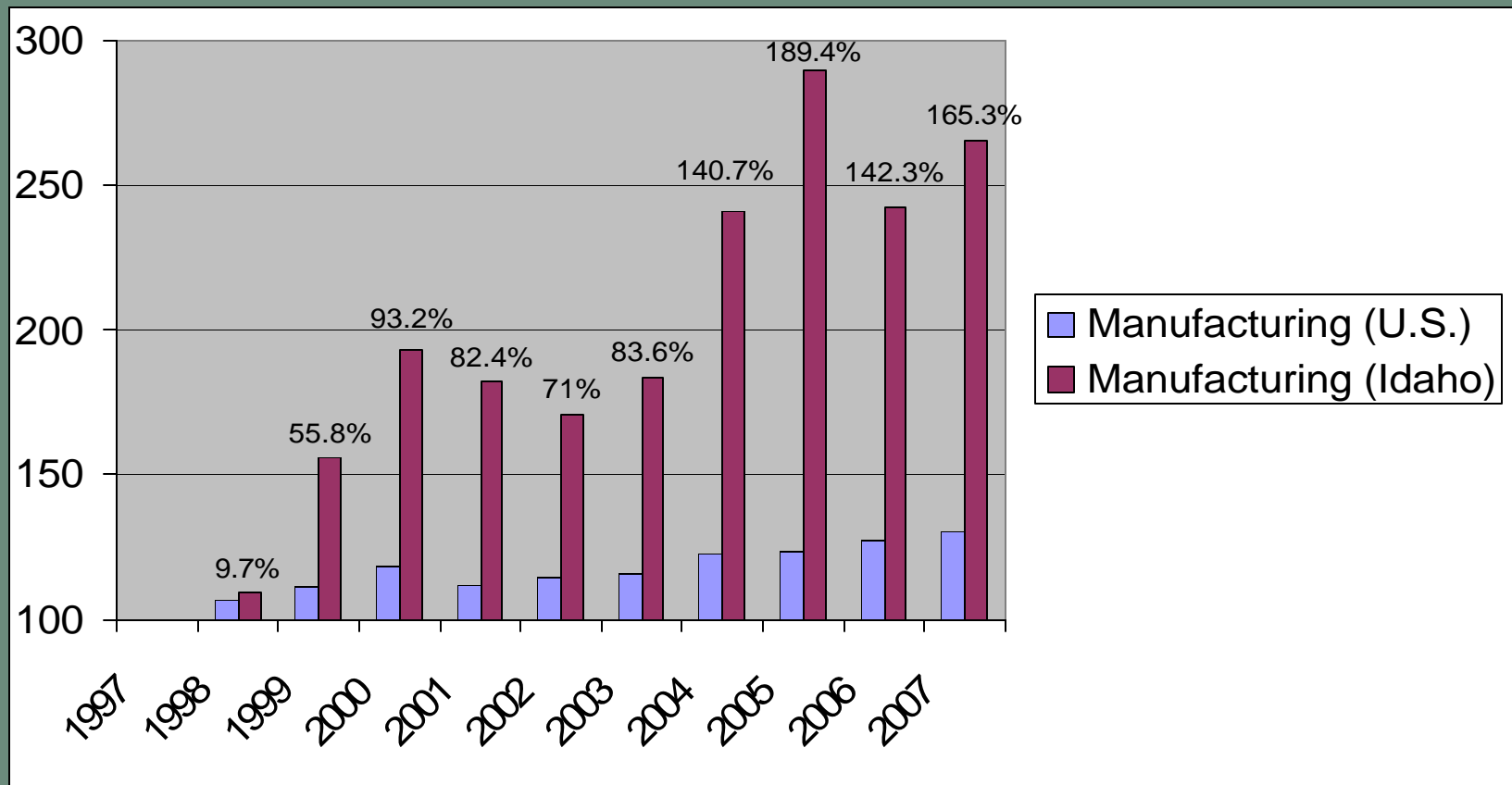


GDP Less Net Exports, Government Spending and Inventories down 2.4% in 2008 and 1.6% in 2009

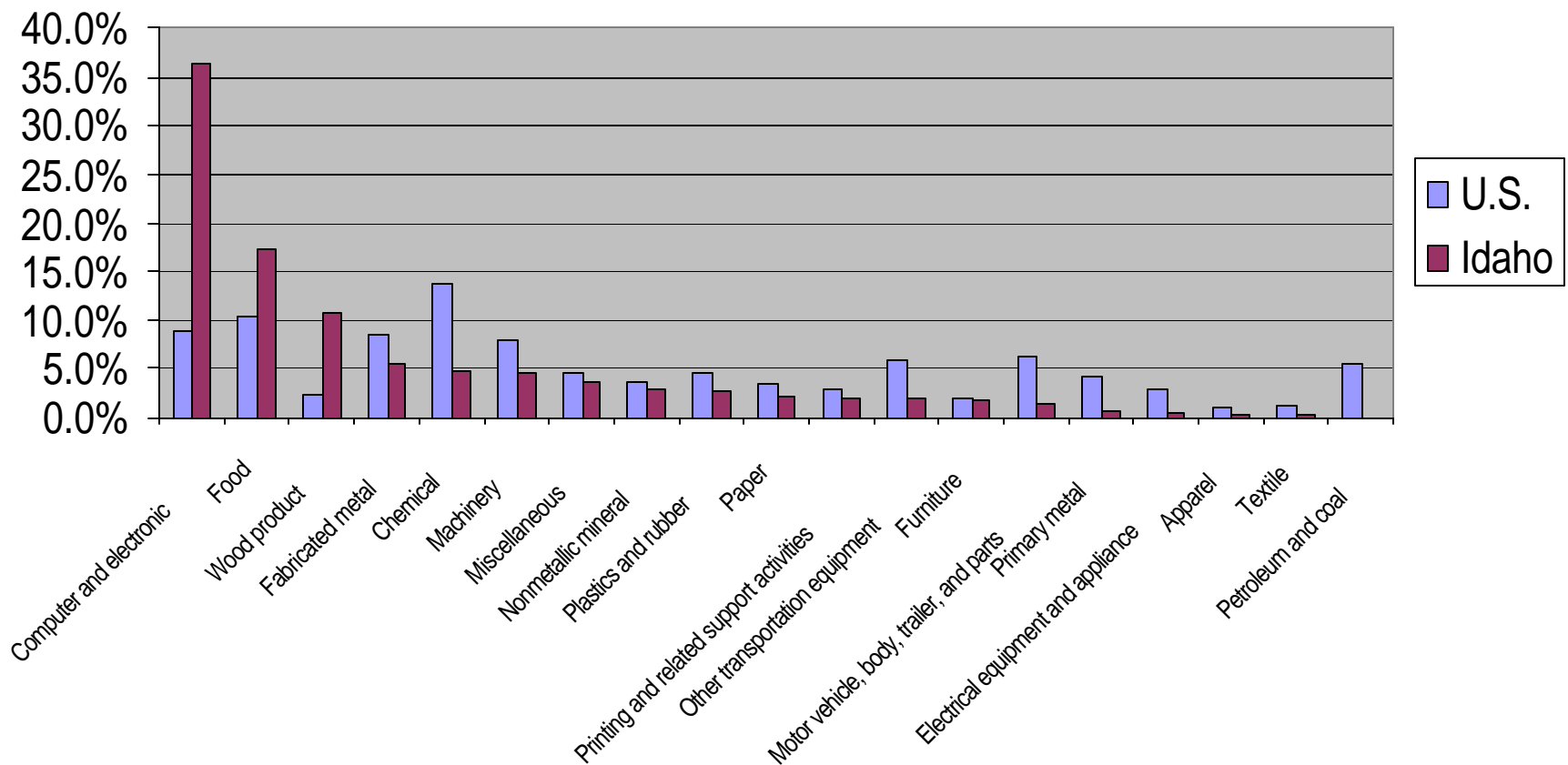


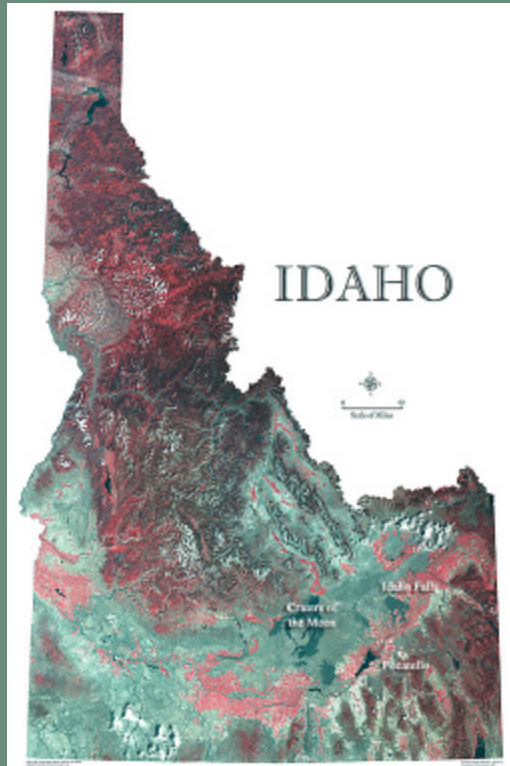
Total production declined 6.4% in 2008. Further decline of 2% predicted in 2009

Growth of Manufacturing in Idaho vs. US



Composition of Manufacturing 2006





How do we look?

Eastern Idaho

Western Idaho

Northern Idaho

MIXED RESULTS

Nov 07 to Nov 08

US **down 7.3%**

Idaho **down 4.7%**

Impact of 100 Manufacturing Jobs

Source: Boomtown

- 415 more jobs
- \$12,700,000 more personal income/year
- \$5,000,000 more bank deposits
- 7 more retail establishments
- \$7,700,000 more retail sales
- \$540,000 increase tax revenue
- \$2,000,000 more service receipts

How do we grow Manufacturing in Idaho?

- Education
- Energy
- Taxes
- Transportation
- Water

